

## **Frontier Utilities Announces New Ownership; Represented Exclusively by the team of AEG Affiliated Energy Group**

<http://finance.yahoo.com/news/frontier-utilities-announces-ownership-174100352.html>

**February 1, 2012**

HOUSTON--(BUSINESS WIRE)-- Frontier Utilities, LLC, a retail electricity provider headquartered in Texas ("Frontier Utilities" or the "Company"), announced today that it has been acquired by a group of independent Texas-based investors led by Quintana Infrastructure & Development LLC ("QID") and Jay D. Hellums, an industry veteran.

Frontier Utilities serves residential and small commercial customers in all major deregulated areas of the state and has been providing affordable energy plans for several years.

Mr. Hellums, a seasoned energy industry executive with a proven track record of building businesses, has joined Frontier as Chief Executive Officer. "Frontier Utilities is poised for growth. The company founders and their team have done an impressive job of starting and building a full service retail electricity company. We look forward to leading the business, accelerating growth and providing customers with an even greater level of service, innovation and value," said Hellums. "Frontier customers will experience a seamless and uninterrupted transition along with increased product offerings as a result of the transaction," said Hellums.

"Our investment in Frontier Utilities will support a major expansion of the retail business. In the coming years, we envision the Company becoming a first class service provider in competitive energy markets throughout North America," said William K. Robertson, Managing Member of QID.

"The Frontier Utilities business in Texas has demonstrated growth over the past three years and, with its proven Agility Orion data management and utility billing system, has a strong and expandable technology platform capable of serving millions of customers with reliable and competitive energy choices," said Donald Cheesman, co-founder of Frontier Utilities.

The acquisition has been approved by the Public Utility Commission of Texas. Frontier Utilities was represented by the team of AEG Affiliated Energy Group. The terms of the deal are being kept confidential.



### **About Frontier Utilities, LLC**

Frontier Utilities, a retail electricity provider licensed in Texas since 2008, is a privately held company with headquarters in Houston, TX. It has unique and proprietary rights to a scalable and proven customer service, data management and billing system that serves both post-pay and pre-pay customers. Additional information is available at [www.frontierutilities.com](http://www.frontierutilities.com).

### **About Quintana Infrastructure & Development LLC**

Quintana Infrastructure & Development LLC is owned and managed by William K. Robertson. QID focuses on investment and operating activities primarily in the energy, power and industrial infrastructure industries, as well as certain generalist middle-market sectors. With co-investment partners and/or through specific entities, QID owns or manages interests in companies engaged in gas-fired peaking power generation, crude oil gathering & marketing, and energy services, among others. The organization is based in Houston, Texas.

### **Contact:**

Frontier Utilities, LLC

Jay D. Hellums, 713-357-5106